

PARTNER PROGRAM[®] GUARANTEED

CONTINUOUS PROCESS IMPROVEMENT
is at the heart of Mini-Circuits Partner Program[®]

Your long term business allows us to invest in improved production procedures. As a result, we can continually improve quality, shorten delivery times and lower the costs of production.

As partners, we both share in these benefits and savings.

- IMAGINE...** Each and every year you make a purchase, you save money!
- IMAGINE...** Discounts apply to large and small quantity buyers and annual contracts
- IMAGINE...** Savings apply to all catalog models and most custom products
- IMAGINE...** This program is retroactive to your first purchase
- IMAGINE...** You don't have to maintain inventories with the Partner Program[®]

Now, here's how to start saving with the Partner Program[®] today!

Here's How The Program Works:

Each consecutive year you purchase a quantity of a particular Mini-Circuits model (*blue bar*)... those quantities add-up (*red bar*). The price you pay today is based on the cumulative quantities of all your previous annual purchases, plus your current purchase. With the *Partner Program[®]*, all of your past purchases add-up to earn higher quantities and correspondingly lower prices on your purchase now (*green bar*).



Now that's guaranteed savings!

With Mini-Circuits *Partner Program[®]* you can enjoy a lifetime of volume quantity price reductions on all our catalog models and most of our custom products.

The Partner Program[®] makes sense

Today, everyone is talking about the highly competitive business environment and global challenges. In typical Mini-Circuits tradition, we're not talking...we're taking action. The *Partner Program[®]* is our way of sharing risks and earning the rewards of doing business with you. The end result...lower costs. As partners, we both share in these savings. *That's what true partnership is all about!*

How to join the Partner Program[®]

The program is limited to qualified customers and governed by the "Terms & Conditions". There is no cost or obligation. Simply make a purchase from Mini-Circuits...we'll take care of all the details and manage the statistics for your account. You can place your order in the usual manner with Mini-Circuits. Your purchases will be tallied and tracked in our computer. You will be eligible to receive automatic discounts based on your cumulative purchases.

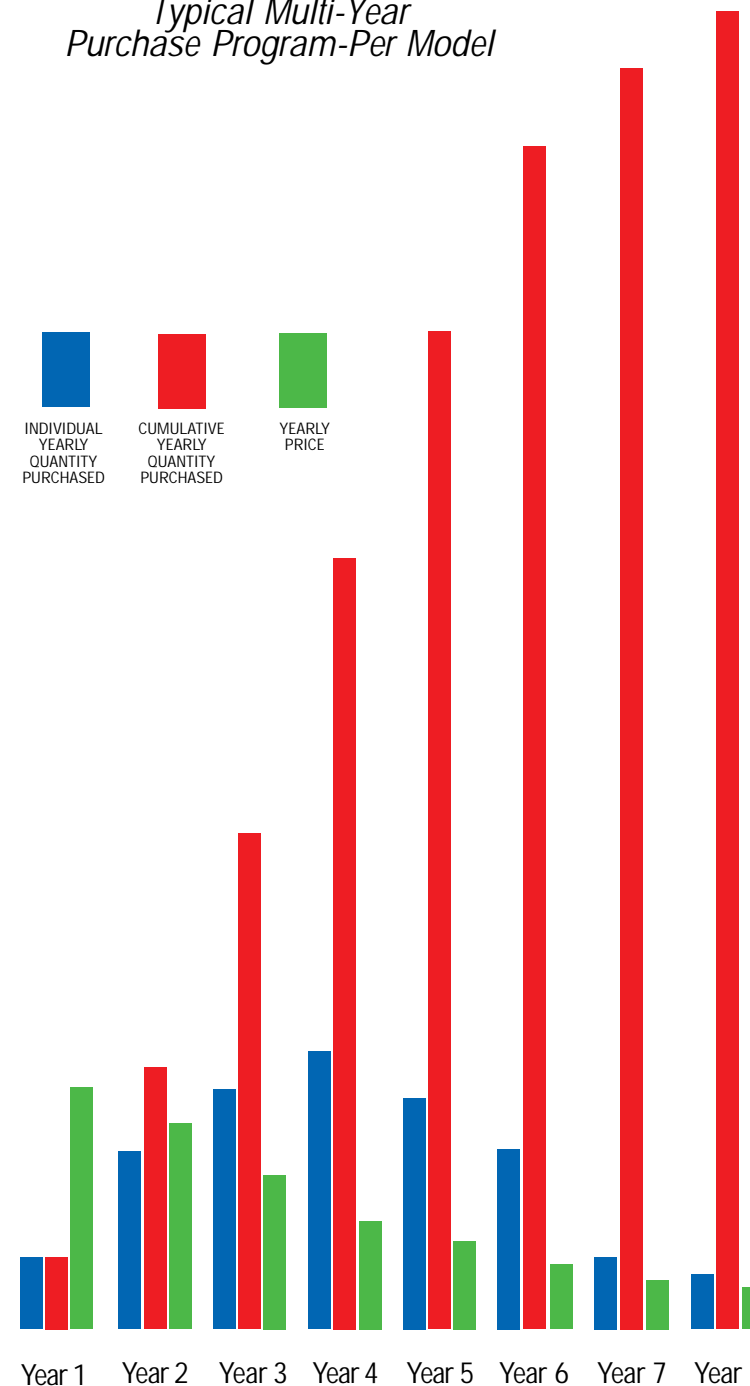
Start saving with your very next order...**JOIN THE PARTNER PROGRAM[®] TODAY!**

Mini-Circuits[®] P.O. Box 350166, Brooklyn, New York 11235-0003 (718) 934-4500 Fax (718) 332-4661 INTERNET <http://www.minicircuits.com>
For quick access to product information see MINI-CIRCUITS CATALOG & WEB SITE • EEM • MICROWAVE PRODUCT DATA DIRECTORY • WWW.RFGLOBALNET.COM

ISO 9001 CERTIFIED

SAVINGS...YEAR IN AND YEAR OUT!

Typical Multi-Year Purchase Program-Per Model



Red of previous year + blue of present year = base quantity of next year.

Partner Program[®] TERMS & CONDITIONS

This program is offered to qualified customers for the purpose of maintaining a mutually beneficial long term relationship. As a participant of this program, you will share in the results of Mini-Circuits commitment to quality by earning cumulative annual quantity price break reductions on all of your Mini-Circuits purchases[®]. As the cumulative total enters into a higher quantity price break, the unit price of your present purchase is lowered, and it never stops. You can enjoy a lifetime of volume quantity price reductions on all of our catalog, and most of our custom products.

For a particular purchase of quantity C in the present year, the price shall correspond to quantity A according to the following formula:

$$\begin{aligned} \text{Qty A} &= \text{Qty B} + \text{Qty C} \\ \text{A} &= \text{price calculation} \quad \text{B} = \text{cumulative annual base} \\ \text{C} &= \text{present purchase} \end{aligned}$$

joining the program Qualified customers automatically participate in the Partner Program[®] by making a purchase of a Mini-Circuits model[®] from the factory directly.

qualified customers The program is limited to original users. Companies reselling Mini-Circuits products do not qualify. Original users shall mean approved companies, universities, schools, organizations, a division or subsidiary of a corporation and a department or location of a government agency. For corporations issuing a corporate contract to Mini-Circuits, a division of the corporation may combine quantities purchased by other divisions for cumulative total quantity calculations. In absence of a corporate contract, each division must join the Partner Program[®] individually.

maintaining qualification A good credit standing with Mini-Circuits is a criteria to remain a participant of the program.

purchase location eligibility Purchases from Mini-Circuits qualify for the program.

product ineligibility Purchases made for the following do not qualify for the program: special testing, lot testing, serializing, source inspections, and qualification testing. Furthermore, purchases during special promotions or for multi-year or special contracts may not apply. Highly specialized custom designed models may not be included in the program. Please consult with the Partner Program[®] manager.

purchase quantities Quantities credited to the program include only the net quantity of each model shipped to the customer in a specific calendar year. Different models may not be combined.

minimum purchase quantities The base year quantity equals the total cumulative consecutive annual quantity purchased in preceding years as of January 1, 1990. However, if the quantity purchased for a model in a year is less than 2% of the quantity purchased in the previous year for that model, then the cumulative total for the previous years shall revert to zero...i.e. base year quantity equals zero.

Partner Program[®] changes Mini-Circuits reserves the right to make changes to the program without prior notice.

Partner Program[®] validity The Partner Program[®] is void where prohibited by law.

[®]Subject to the provisions of the Terms & Conditions given herein.
[®]All catalog and most special products are eligible.

Mini-Circuits[®]

see us on the web
<http://www.minicircuits.com>

